

Program/Initiative	Performance Metric Description	Threshold		Design		Exemplary	
		Units	Dollars	Units	Dollars	Units	Dollars
<b>Residential:</b>							
<b>New Construction 1: Market Share of Completed Energy Star Homes in Massachusetts<sup>(1)</sup></b>	<b>Threshold:</b> Achieve a market share for completed ENERGY STAR Homes (as a percentage of statewide completions) equal to the market share achieved in 2002 (i.e., 100% of 2002 ENERGY STAR completions as a percentage of statewide completions).	Achieve 9.7%	\$17,251				
	<b>Design:</b> Increase the market share of completed ENERGY STAR Homes (as a percentage of statewide completions) by 15% (i.e., 115% of 2002 ENERGY STAR completions as a percentage of statewide completions).			Achieve 11.15%	\$24,644		
	<b>Exemplary:</b> Increase the market share of completed ENERGY STAR Homes (as a percentage of statewide completions) by 25% (i.e., 125% of 2002 ENERGY STAR completions as a percentage of statewide completions).					Achieve 12.12%	\$27,108
<b>New Construction 2: ENERGY STAR Products Installed in ENERGY STAR Homes<sup>(1)</sup></b>  Point system: 1/Energy Star CFL or Torchiere 2/Energy Star Fixture 3/Energy Star Clothes Washer, Dishwasher, Refrigerator 4/Energy Star HVAC, all windows	<b>Threshold:</b> Achieve an average ENERGY STAR Products score of 16 in completed ENERGY STAR Homes in Massachusetts in 2003.	Achieve product score of 16	\$17,251				
	<b>Design:</b> Achieve an average ENERGY STAR Products score of 18 in completed ENERGY STAR Homes in Massachusetts in 2003.			Achieve product score of 18	\$24,644		
	<b>Exemplary:</b> Achieve an average ENERGY STAR Products score of 20 in completed ENERGY STAR Homes in Massachusetts in 2003.					Achieve product score of 20	\$27,108
<b>New Construction 3: Energy Code Support</b>	<b>Threshold:</b> Support Massachusetts code outreach and training efforts resulting in the training of at least 40 code officials and/or builders.	Provide documentation of efforts and results	\$17,774				
	<b>Design:</b> Expand code compliance field support from two pilot communities to at least four. Verify energy code compliance of at least 100 homes in the pilot communities (or 50% of completions, whichever is less).			Provide documentation of efforts and results	\$25,391		
	<b>Exemplary:</b> Design and plan implementation of a Massachusetts code compliance field support approach (based on the lessons learned from the original and the expanded pilot efforts) that fosters future code compliance in Massachusetts (including and beyond the pilot communities).					Provide implementation plan	\$27,930

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ES Appliances 1: ENERGY STAR Clothes Washer Market Penetration <sup>(1)</sup> (Compare D&R International data on Energy Star market share for MA to their national data)	<b>Threshold:</b> Achieve an ENERGY STAR Clothes Washer market share 8.5 percentage points above the national average reported by D&R International for the national partners for 2003.	Achieve market share 8.5 % (points) > national average	\$23,762				
	<b>Design:</b> Achieve an ENERGY STAR Clothes Washer market share 8.6 percentage points above the national average reported by D&R International for the national partners for 2003.			Achieve market share 8.6 % (points) > national average	\$33,945		
	<b>Exemplary:</b> Achieve an ENERGY STAR Clothes Washer market share 8.8 percentage points above the national average reported by D&R International for the national partners for 2003.					Achieve market share 8.8 % (points) > national average	\$37,340
ES Lighting 1: Utility Cost Indicator	<b>Threshold:</b> N/A	N/A					
	<b>Design:</b> Working with the Non-Utility Parties, identify and establish an agreed upon index to serve as a key indicator of utility cost performance and market transformation. The defined index will be designed to provide general indication of program delivery and administration efficiency and the progress being made to have consumers and industry invest in ENERGY STAR lighting technologies. Review data tracking and reporting approaches, analyze data, and report on the Utility Cost Indicator for the ES Lighting program in Massachusetts in 2003 compared to 2002, 2001, and 2002 by October 1, 2003.			Develop UCI, analyze data, and report 2003 results compared to previous years and/or periods of years.	\$38,471		
	<b>Exemplary:</b> Exceed the agreed-to index in 2003 compared to its average value during the three previous program years (2000, 2001, and 2002).					Exceed previous three year average	\$42,318

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RCS 1: Productivity: Percentage of Home Energy Assessments that result in major measures <sup>(1)</sup>	<b>Threshold:</b> Submit report (with sections on Marketing, Tier One, Tier Two, Installation Contractors, and Inspections) to DOER by January 31, 2004 describing the Company initiatives to improve the implementation of major RCS measures beyond what's required by regulation, guidelines, and the Coalition Action Plan.	Submit Report	\$20,910				
	<b>Design:</b> Achieve a 5% percentage of Home Energy Assessments that result in major measure installation.			Achieve 5% HEA with major measures	\$29,871		
	<b>Exemplary:</b> Achieve a 5.5% percentage of Home Energy Assessments that results in major measure installation and exceed last year's individual utility performance.					Achieve 5.5% HEA with major measures and exceed last year's performance.	\$32,859
RCS 2: Competitive Market Activities	<b>Threshold:</b> N/A	N/A					
	<b>Design:</b> Within six months after receiving DOER's memorandum on competition, write a memo jointly with other Program Administrators describing changes to the program that will lead to increased competition.			Memo on increasing competition	\$15,388		
	<b>Exemplary:</b> Submit a detailed action plan and timeline (jointly or individually) for implementing program changes described in the memo above.					Action plan	\$16,927

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Residential NEBs 1:	<b>Threshold:</b> N/A	N/A					
	<b>Design:</b> For non-electric benefits currently included in benefits/cost calculations: 1) Work within a NEB subgroup during 2003 to verify and/or establish common algorithms for calculating these non-electric benefits; 2) By October 1, 2003, submit a memo to the NUPs that provides supporting documentation for these non-electric benefits along with a description of how the benefits will be included in future plans. 3) Include the non-electric benefits identified in the above memo in the 2004 Energy Efficiency Plan.			Memo and incorporation of NEBs in 2004 Plan.	\$16,972		
	<b>Exemplary:</b> N/A					N/A	
Residential NEBs 2:	<b>Threshold:</b> N/A	N/A					
	<b>Design:</b> For non-electric benefits not currently included in the benefits/cost calculations: 1) By April 1, 2003 PA and NUP representatives will participate in a brain storming session to identify additional non-electric benefits, if any, that could be quantified in the near term for inclusion in 2004 plans, and to develop a list of non-electric benefits, if any, that may require additional research. 2) By June 1, 2003 the NUP Technical Advisors will provide the PAs with available secondary research to support these additional benefits. 3) By October 1, 2003, the PAs will review the information provided by the NUP Technical Advisors and will submit a memo to the NUPs that summarizes the additional benefits, if any, that will be included in 2004 plans. This memo will have a description of how the benefits will be included and supporting documentation for these non-electric benefits.			Memo submitted to NUPs by October 1, 2003	\$16,972		
	<b>Exemplary:</b> N/A					N/A	
Residential NEBs - Exemplary Performance <sup>(2)</sup>	<b>Threshold:</b> N/A	N/A					
	<b>Design:</b> N/A			N/A			
	<b>Exemplary:</b> Exemplary level performance for the residential NEBs metrics will be awarded with completion of both Residential NEBs 1 and Residential NEBs 2 at the Design level. The exemplary incentive will be calculated as 110% of the total Design level incentive for the two metrics.					Successful completion of both Residential NEBs 1 and Residential NEBs 2.	\$37,338
<b>Subtotal - Residential</b>			\$96,948		\$226,298		\$248,928

Program/Initiative	Performance Metric Description	Threshold		Design		Exemplary	
		Units	Dollars	Units	Dollars	Units	Dollars
<b>Low Income:</b>							
<b>LOW INCOME 1: Best Practices</b>	<b>Threshold:</b> Meet at least quarterly to review best practices progress and provide updates on meetings and practices implemented.	Meet and written updates of implementation	\$106,041				
	<b>Design:</b> Determine and adopt the next series of best practices and document progress in a memo.			Memo of progress in next series of best practices	\$151,486		
	<b>Exemplary:</b> Analyze specific new technologies for adoption as new measures, e.g. air conditioners, washing machines, solar hot water, or heat pump water heaters.					Written analysis of new measures	\$166,636
<b>LOW INCOME 2: Outreach</b>	<b>Threshold:</b> Working with LEAN, other Massachusetts utilities, and other stakeholders, develop a statewide marketing message for low-income energy efficiency services.	Reach agreement on statewide marketing message	\$106,041				
	<b>Design:</b> Working with LEAN, other Massachusetts utilities, and other stakeholders, develop appropriate energy efficiency marketing outreach materials in English and Spanish (could be brochure, poster, POP). Print and distribute.			Design, print, and distribute marketing materials	\$151,487		
	<b>Exemplary:</b> Working with LEAN, other Massachusetts utilities, and other stakeholders, implement a comprehensive campaign based on the 2002 Outreach Report that includes either a mass media campaign or community outreach or both as appropriate to utility service territory.					Implement marketing campaign	\$166,636
<b>LOW INCOME 3: Renewables Support</b>	<b>Threshold:</b> N/A	N/A					
	<b>Design:</b> Support LEAN's efforts to offer renewable energy programs by assisting LEAN in developing any energy efficiency component of such programs. If LEAN does not make such an effort during 2003, then this metric will not apply and the incentive associated with it will be equally divided among the other two low income metrics.			Provide support	\$33,664		
	<b>Exemplary:</b> Design an energy efficiency plan for a specific renewable project in cooperation with LEAN.					Design EE plan for a renewable project in cooperation with LEAN.	\$37,030
<b>Subtotal - Low Income</b>			\$212,082		\$336,637		\$370,302

Program/Initiative	Performance Metric Description	Threshold		Design		Exemplary	
		Units	Dollars	Units	Dollars	Units	Dollars
<b>Commercial &amp; Industrial</b>							
<b>Business Solutions 1:</b>	<b>Threshold:</b> Obtain a minimum of 42% of applications for projects completed in 2003 through Business Solutions from "non-strategic accounts".	42%	\$38,823				
	<b>Design:</b> Obtain a minimum of 50% of applications for projects completed in 2003 through Business Solutions from "non-strategic accounts".			50%	\$55,462		
	<b>Exemplary:</b> Obtain a minimum of 55% of applications for projects completed in 2003 through Business Solutions from "non-strategic accounts".					55%	\$61,008
<b>Business Solutions 2:</b>	<b>Threshold:</b> Enroll a minimum of 14 customers in the EPA benchmarking initiative. To qualify, a customer must sign a MOU indicating their commitment to on-going participation and implementation of identified cost-effective upgrades, and have completed the initial benchmarking process.	14	\$27,176				
	<b>Design:</b> Enroll a minimum of 20 customers in the EPA benchmarking initiative. To qualify, a customer must sign a MOU indicating their commitment to on-going participation and implementation of identified cost-effective upgrades, and have completed the initial benchmarking process.			20	\$38,823		
	<b>Exemplary:</b> Enroll a minimum of 22 customers in the EPA benchmarking initiative. To qualify, a customer must sign a MOU indicating their commitment to on-going participation and implementation of identified cost-effective upgrades, and have completed the initial benchmarking process.					22	\$42,706

Program/Initiative	Performance Metric Description	Threshold		Design		Exemplary	
		Units	Dollars	Units	Dollars	Units	Dollars
Commercial Lighting 1: Rebates <sup>(1)</sup>	<b>Threshold:</b> Obtain a minimum level of performance in the "Code Plus" lighting initiative offered through Construction Solutions. All of the following minimum criteria qualify for an incentive: 4 projects of which 1 must involve an area less than 25,000 sq ft, 3 different lighting designers (designer can be a contractor). Note, the level of metric achievement will be based on the lowest parameter status.	4 projects in total; 1 of which is for an area < 25,000 sq ft; 3 Designers	\$38,823				
	<b>Design:</b> Obtain a minimum level of performance in the "Code Plus" lighting initiative offered through Construction Solutions. All of the following minimum criteria qualify for an incentive: 6 projects of which 3 must involve an area less than 25,000 sq ft, 4 different lighting designers (designer can be a contractor). Note, the level of metric achievement will be based on the lowest parameter status.			6 projects in total; 2 of which are for areas < 25,000 sq ft; 4 Designers	\$55,462		
	<b>Exemplary:</b> Obtain a minimum level of performance in the "Code Plus" lighting initiative offered through Construction Solutions. All of the following minimum criteria qualify for an incentive: 8 projects of which 3 must involve an area less than 25,000 sq ft, 5 different lighting designers (designer can be a contractor). Note, the level of metric achievement will be based on the lowest parameter status.					8 projects in total; 3 of which are for areas < 25,000 sq ft; 5 Designers	\$61,008
Commercial Lighting 2: Rebates <sup>(1)</sup>	<b>Threshold:</b> NSTAR will complete 2 formal training sessions, with a minimum of 20 attendees, on "Code Plus" lighting design with designers, distributors, contractors or other lighting specifiers demonstrating the advantages of better lighting design practices and providing training in lighting analysis. Note, the level of metric achievement will be based on the lowest parameter status (e.g., if one meets threshold and the other meets exemplary, only threshold is met).	2 Training Sessions: 20 attendees	\$27,176				
	<b>Threshold:</b> NSTAR will complete 3 formal training sessions, with a minimum of 30 attendees, on "Code Plus" lighting design with designers, distributors, contractors or other lighting specifiers demonstrating the advantages of better lighting design practices and providing training in lighting analysis. Note, the level of metric achievement will be based on the lowest parameter status (e.g., if one meets threshold and the other meets exemplary, only threshold is met).			3 Training Sessions: 30 attendees	\$38,823		
	<b>Threshold:</b> NSTAR will complete 4 formal training sessions, with a minimum of 40 attendees, on "Code Plus" lighting design with designers, distributors, contractors or other lighting specifiers demonstrating the advantages of better lighting design practices and providing training in lighting analysis. Note, the level of metric achievement will be based on the lowest parameter status (e.g., if one meets threshold and the other meets exemplary, only threshold is met).					4 Training Sessions: 40 attendees	\$42,706

Program/Initiative	Performance Metric Description	Threshold		Design		Exemplary	
		Units	Dollars	Units	Dollars	Units	Dollars
<b>Motors 1: Rebates <sup>(1)</sup></b>	<b>Threshold:</b> Conduct 6 Motor Management presentations to a minimum of 24 customers, to groups of customers sponsored by motor vendors. Dual metric, utility must meet or exceed both: (1) number of presentations and (2) number of customers attending. Presentations can be performed by MotorUp contractor or the utility.	6 presentations and 24 customers	\$19,412				
	<b>Design:</b> Conduct 7 Motor Management presentations to a minimum of 28 customers, to groups of customers sponsored by motor vendors. Dual metric, utility must meet or exceed both: (1) number of presentations and (2) number of customers attending. Presentations can be performed by MotorUp contractor or the utility.			7 presentations and 28 customers	\$27,731		
	<b>Exemplary:</b> Conduct 8 Motor Management presentations to a minimum of 32 customers, to groups of customers sponsored by motor vendors. Dual metric, utility must meet or exceed both: (1) number of presentations and (2) number of customers attending. Presentations can be performed by MotorUp contractor or the utility.					8 presentations and 32 customers	\$30,504
<b>Motors 2: Rebates <sup>(1)</sup></b>	<b>Threshold:</b> Issue 745 rebates statewide for motors meeting NEMA Premium Qualifying efficiency levels through the MotorUp regional initiative or an in-house utility lost opportunity program.	745 rebates	\$19,412				
	<b>Design:</b> Issue 910 rebates statewide for motors meeting NEMA Premium Qualifying efficiency levels through the MotorUp regional initiative or an in-house utility lost opportunity program.			910 rebates	\$27,731		
	<b>Exemplary:</b> Issue 990 rebates statewide for motors meeting NEMA Premium Qualifying efficiency levels through the MotorUp regional initiative or an in-house utility lost opportunity program.					990 rebates	\$30,504
<b>Unitary HVAC: Rebates <sup>(1)</sup></b>	<b>Threshold:</b> Statewide, provide 441 rebates for units meeting the Consortium for Energy Efficiency Tier II standard through the Cool Choice regional initiative or an in-house utility program.	441 rebates	\$38,823				
	<b>Design:</b> Statewide, provide 630 rebates for units meeting the Consortium for Energy Efficiency Tier II standard through the Cool Choice regional initiative or an in-house utility program.			630 rebates	\$55,462		
	<b>Exemplary:</b> Statewide, provide 693 rebates for units meeting the Consortium for Energy Efficiency Tier II standard through the Cool Choice regional initiative or an in-house utility program.					693 rebates	\$61,008



Program/Initiative	Performance Metric Description	Threshold		Design		Exemplary	
		Units	Dollars	Units	Dollars	Units	Dollars
<b>O&amp;M:</b> <b>Building Operator Certification <sup>(1)</sup></b> Attaining this metric includes a combination of a joint/ statewide activity and an individual utility activity  JOINT CRITERIA: Utilities co-promote and guarantee that 12 seats per class (40% of 28 minimum seats) will be filled by people recruited by utilities. If utilities fail to meet this target, they do not attain the metric. NEEP is responsible for filling the rest of the seats. Utilities agree that NEEP may directly market to customers, but utilities are not able to provide NEEP with customer contact due to confidentiality requirements. Attendees may attend classes in other states as long as they work in Massachusetts.  In addition, there is an INDIVIDUAL UTILITY CRITERION: For an individual utility to achieve this metric, the individual utility must also achieve utility-specific recruitment levels, in total, across the three classes.	<b>Threshold:</b> JOINT: Co-promote 1 class where MA utilities together fill at least 12 seats. INDIVIDUAL: NSTAR must recruit 6 attendees.	Joint: 1 class  Individual: NSTAR 6	\$31,059				
	<b>Design:</b> <b>JOINT: Co-promote</b> 2 classes where MA utilities together fill at least 12 seats. INDIVIDUAL: NSTAR must recruit 9 attendees.			Joint: 2 classes  Individual: NSTAR 9	\$44,369		
	<b>Exemplary:</b> In addition to the requirements of the threshold and design levels, utilities will host three meetings (total meetings among the four utilities) and invite commercial, industrial, and/or institutional customers to attend. To achieve exemplary, at least ten customers must attend each meeting. These ten must be other than those registered participants counted as part of the threshold and design levels of this metric. NEEP will be given the opportunity to market the BOC classes at these meetings and network with the attendees.					Joint: 3 meetings 10 customers/meeting	\$48,806

Program/Initiative	Performance Metric Description	Threshold		Design		Exemplary	
		Units	Dollars	Units	Dollars	Units	Dollars
Management Awareness: Statewide metric.	<b>Threshold:</b> Statewide metric. Provide training or other presentation on the benefits of energy efficiency as a business "profit center" to one group of procurement managers, financial managers, property managers, senior facility managers or other personnel who make decisions regarding organizing, staffing, and funding for enhanced electric efficiency in the facilities they occupy or operate. Groups which were counted toward the 2002 metric do not count towards the 2003 metric. The presentation must be made jointly with members of the targeted associations who have benefited from the efficiency case study to be presented, and should describe the benefits and profitability of the efficiency investments using investment criteria and language that are in common use among that profession. The presentations must emphasize the intrinsic profitability of efficiency investments, not just the benefits of utility programs. As part of the presentation, demonstrate what the return for the customer was on the conservation charge on their tariff.	1 organization	\$19,412				
	<b>Design:</b> Statewide metric. Provide training or other presentation on the benefits of energy efficiency as a business "profit center" to two groups of procurement managers, financial managers, property managers, senior facility managers or other personnel who make decisions regarding organizing, staffing, and funding for enhanced electric efficiency in the facilities they occupy or operate. Groups which were counted toward the 2002 metric do not count towards the 2003 metric. The presentations must be made jointly with members of the targeted associations who have benefited from the efficiency case study to be presented, and should describe the benefits and profitability of the efficiency investments using investment criteria and language that are in common use among that profession. The presentations must emphasize the intrinsic profitability of efficiency investments, not just the benefits of utility programs. As part of the presentation, demonstrate what the return for the customer was on the conservation charge on their tariff.			2 organizations	\$27,731		

Program/Initiative	Performance Metric Description	Threshold		Design		Exemplary	
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<b>Management Awareness (continued):</b> Statewide metric.	<b>Exemplary:</b> In addition to two presentations, utilities must collectively go back to two of the organizations reached in the past two years to meet management awareness metrics to market follow-up services or action. Follow-up action may involve a presentation to further clarify program opportunities and/or efficiency economics or interaction with members of an organization to help them access programs, depending on the needs of the organization and its members.					2 organizations	\$30,504
<b>Compressed Air 1: Training<sup>(1)</sup></b>	<b>Threshold:</b> Recruit at least 23 compressed air system operators for Compressed Air Challenge "Fundamentals Level 1" or "Level 2" training which occurs in 2003.	23	\$15,529				
	<b>Design:</b> Recruit at least 33 compressed air system operators for Compressed Air Challenge "Fundamentals Level 1" or "Level 2" training which occurs in 2003.			33	\$22,185		
	<b>Exemplary:</b> Recruit at least 36 compressed air system operators for Compressed Air Challenge "Fundamentals Level 1" or "Level 2" training which occurs in 2003.					36	\$24,403
<b>Compressed Air 2: Guidelines and Assessments - Company-Specific Metric</b>	<b>Threshold:</b> Using consistent guidelines for all MA utilities for technical studies, 2 compressed air sales and service vendors complete a compressed air system assessment.	2	\$23,294				
	<b>Design:</b> Using consistent guidelines for all MA utilities for technical studies, 3 compressed air sales and service vendors complete a compressed air system assessment.			3	\$33,277		
	<b>Exemplary:</b> Using consistent guidelines for all MA utilities for technical studies, 4 compressed air sales and service vendors complete a compressed air system assessment.					4	\$36,605

Program/Initiative	Performance Metric Description	Threshold		Design		Exemplary	
		Units	Dollars	Units	Dollars	Units	Dollars
Codes 1: Assessment	<b>Threshold:</b> N/A	N/A	\$0				
	<b>Design:</b> By July 1, 2003, complete an assessment of the effectiveness of prior building energy code technical support and training activities in the Commonwealth as funded by both US DOE and the utilities, and report on the results of this assessment and any recommendations for the design and direction of forward-going activities in this area to DOER and the NUPs (NSTAR will conduct this assessment, with the other utilities and NUP consultants providing input to the study design).			Complete assessment by July 1, 2003.	\$11,092		
	<b>Exemplary:</b> See below for Exemplary Level Performance for C&I Metrics with Design Level Targets Only <sup>(3)</sup>					N/A	\$0
Codes 2: Training and Support	<b>Threshold:</b> N/A	N/A	\$0				
	<b>Design:</b> Jointly with the gas companies, and in cooperation and coordination with the Massachusetts Board of Building Codes and Standards, fund and direct energy code technical support staff and training activities for the remainder of 2003. Unless the assessment finds compelling reasons to do otherwise, such activities should follow the level of effort and financial commitment (for the electric companies) and general direction and emphases as was funded by US DOE and the electric utilities in 2002 and in earlier years.			Support code staff and training.	\$11,092		
	<b>Exemplary:</b> See below for Exemplary Level Performance for C&I Metrics with Design Level Targets Only <sup>(3)</sup>					N/A	\$0

Program/Initiative	Performance Metric Description	Threshold		Design		Exemplary	
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Retrocommissioning:	<b>Threshold:</b> By the end of May 2004, perform whole building retro commissioning on 1 building, including the majority of building electric end uses and loads. This process must include: 1. onsite staff training and plan for continuous commissioning; 2. analysis of capability for demand reduction; and, 3. develop a financial overview of requirements and benefits from retro commissioning and present to financial manager.	1	\$38,823				
	<b>Design:</b> By the end of May 2004, perform whole building retro commissioning on 2 buildings, including the majority of building electric end uses and loads. This process must include: 1. onsite staff training and plan for continuous commissioning; 2. analysis of capability for demand reduction; and, 3. develop a financial overview of requirements and benefits from retro commissioning and present to financial managers.			2	\$55,462		
	<b>Exemplary:</b> By the end of May 2004, perform whole building retro commissioning on 3 buildings, including the majority of building electric end uses and loads. This process must include: 1. onsite staff training and plan for continuous commissioning; 2. analysis of capability for demand reduction; 3. develop a financial overview of requirements and benefits from retro commissioning and present to financial managers; and, 4. develop draft materials for at least one case study per utility to market to other building managers.					3 with at least 1 including dual fuel study	\$61,008
C&I NEBs 1: Additional Prescriptive	<b>Threshold:</b> N/A	N/A	\$0				
	<b>Design:</b> Review prescriptive measures to determine if there may be non-electric benefits related to these measures beyond those included in 2003 plans. Conduct research & analysis to develop a methodology to include these non-electric benefits, if any, in the 2004 Energy-Efficiency Plan. 1) Work within a NEB subgroup during 2003 to verify and/or establish common methodologies for calculating these non-electric benefits; 2) By October 1, 2003, submit a memo to the NUPs that lists the methods and provides supporting documentation for these non-electric benefits. Included should be any methods for which a common approach could not be reached, with an explanatory discussion; 3) Include the non-electric benefits identified in the above memo, using the stated methods, in the 2004 Energy Efficiency Plan.			Memo and incorporation of NEBs in 2004 Plan.	\$11,092		
	<b>Exemplary:</b> See below for Exemplary Level Performance for C&I Metrics with Design Level Targets Only <sup>(3)</sup>					N/A	\$0

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C&I NEBs 2: Custom	<b>Threshold:</b> N/A	N/A	\$0				
	<b>Design:</b> Identify non-electric benefits associated with custom projects, and conduct research & analysis to develop approaches for inclusion of these non-electric benefits in the 2004 Energy-Efficiency Plan. 1) For non-electric benefits associated with custom projects which a NEB subgroup finds quantifiable in the near term, conduct research and analysis necessary to develop methods for including these benefits in program screening and Value Mechanism incentive calculations. 2) By October 1, 2003, submit a memo to the NUPs that describes the results of this work and proposes the methods to be used to include these non-electric benefits in program screening and Value Mechanism calculations. 3) Include the non-electric benefits identified in the above memo, using the stated methods, in the 2004 Energy Efficiency Plan.			Memo submitted to NUPs by October 1, 2003	\$27,731		
	<b>Exemplary:</b> See below for Exemplary Level Performance for C&I Metrics with Design Level Targets Only <sup>(3)</sup>					N/A	\$0
C&I NEBs 3: NEB 2005	<b>Threshold:</b> N/A	N/A	\$0				
	<b>Design:</b> For additional non-electric benefits, which require longer-term (inclusion in 2005 plan) research & analysis to formulate algorithms: By October 1, 2003, develop a research plan to identify potential other non-electric benefits with the intent to conduct research on these non-electric benefits so that, if the research substantiates the benefit, these non-electric benefits would be included in the 2005 plan.			Memo submitted to NUPs by October 1, 2003	\$11,092		
	<b>Exemplary:</b> See below for Exemplary Level Performance for C&I Metrics with Design Level Targets Only <sup>(3)</sup>					N/A	\$0

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Exemplary Level Performance for C&I Metrics with Design Level Targets Only <sup>(3)</sup>	Threshold: N/A	N/A	\$0				
	Design: N/A			N/A	\$0		
	Exemplary: Exemplary level performance for the commercial & industrial metrics will be awarded with completion of all three commercial & industrial metrics at the Design level. The exemplary incentive will be calculated as 110% of the total Design level incentive for the three metrics.					Successful completion of C&I NEBs 1, 2, and 3 and Codes 1 and 2.	\$79,310
Subtotal - Commercial & Industrial			\$337,762		\$554,618		\$610,080
Total Component 3 - Performance Metrics			\$646,792		\$1,117,553		\$1,229,310

Notes:

- (1) The performance incentive for these metrics are scalable between threshold performance and design level performance and between design level performance and exemplary level performance.
- (2) If this metric is achieved, this incentive amount takes the place of the dollars associated with Residential NEBs 1 and Residential NEBs 2.
- (3) If this metric is achieved, this incentive amount takes the place of the dollars associated with C&I NEBs 1, C&I NEBs 2, C&I NEBs 3, Codes 1, and Codes 2.